

Message Text

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PAGE 01 STUTTG 00398 081531Z
ACTION EB-08

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P R 081505Z MAR 77
FM AMCONSUL STUTTGART
TO SECSTATE WASHDC PRIORITY 3428
INFO AMEMBASSY BONN
AMCONSUL DUSSELDORF

UNCLAS STUTTGART 398

EUR/CE FOR CASAGRANDE

E. O. 11652: N/A
TAGS: BEXP GW
SUBJ: CONNECTICUT REVERSE INVESTMENT MISSION

REF: (A) STATE 42908 (B) STATE 428686 (C) STATE 40225
(D) STATE 37586 (E) BONN 3411 (F) DUSSELDORF 457

1. WE HAVE BEEN ATTEMPTING TO ARRANGE THE MAXIMUM POSSIBLE PROGRAM FOR THE VISIT OF THE CONNECTICUT REVERSE INVESTMENT MISSION, SCHEDULED TO VISIT STUTTGART FROM DUSSELDORF MARCH 15, BUT NEED URGENTLY ADDITIONAL INFORMATION FROM CONNECTICUT. CONGEN OFFICER (BARR) SPOKE WITH GARY MILLER, LEADER OF GROUP, IN CONNECTICUT MARCH 2, AT WHICH TIME MILLER AGREED TO CALL BACK WITH FURTHER DETAILS REGARDING THE STUTTGART PROGRAM BY MARCH 4, WHICH HE HAS NOT DONE. REQUEST EUR/CE CONTACT MILLER IN CONNECTICUT (203/566-5426) ASAP AND CABLE BY COB MARCH 10 ANSWERS TO FOLLOWING QUESTIONS, IN ORDER TO ALLOW US TO COMPLETE ARRANGEMENTS PRIOR TO GROUP ARRIVAL.

A) AS OF MARCH 2, MILLER WAS PLANNING TO SEND ONLY TWO MEMBERS OF GROUP TO STUTTGART TO KEEP APPOINTMENTS TENTATIVELY MADE FROM CONNECTICUT WITH TWO LOCAL FIRMS. WHAT ARE THESE FIRMS, WHERE ARE THEY LOCATED AND WITH WHOM ARE THE APPOINTMENTS?

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MENTS, SO WE CAN CONFIRM THE ARRANGEMENTS?

B) REF A LISTS FOUR FIRMS IN STUTTGART CONSULAR DISTRICT (BAUHAUS, GUMMI-METALL-TECHNIK, CHRISTIAN BAUER KG, ADOLF JERGER KG). DOES MILLER WISH APPOINTMENTS WITH THESE FIRMS? IF YES, WHERE? HAS MILLER ALREADY CONTACTED THESE FIRMS? AS THESE FIRMS ARE SEVERAL HOURS DRIVE FROM STUTTGART IN DIFFER-

ENT DIRECTIONS, WE WILL TRY ON MILLER'S APPROVAL, TO BRING THEIR REPS TO STUTTGART FOR INTERVIEWS. IF MILLER HAS OTHER WISHES, PLEASE ADVISE.

C) IF INDEED ONLY ONE TWO-MAN TEAM VISITS STUTTGART, WE WOULD CONFIRM ABOVE APPOINTMENTS AND ARRANGE ADDITIONAL INVESTMENT APPOINTMENTS AS FINAL SCHEDULE PERMITS.

D) IN MARCH 2 BARR/MILLER TELCON STUTTGART OFFERED A MORE EXTENSIVE ONE-DAY PROGRAM WITH A LARGER VARIETY OF POTENTIAL INVESTORS AND FIRMS IN BADEN-WUERTTEMBERG, CHAMBERS OF COMMERCE AND LOCAL BANKS, IS MILLER STILL INTERESTED IN ADDING ONE OR TWO TEAM MEMBERS VISITING STUTTGART TO TAKE ADVANTAGE OF THESE POSSIBILITIES? IF SO, ARE THERE ANY SPECIFIC AREAS OF INTEREST OF THOSE TEAM MEMBERS COMING TO STUTTGART?

JENKINS

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